


ADDENDUM NO. 3

TO: ALL BIDDERS
FROM: CITY OF HIALEAH
RFQ# 2013/14-9500-00-008
RE: RFQ -- SOLID WASTE COLLECTION SERVICES
DATE: SEPTEMBER 3, 2014

The original contract documents for the Request for Qualifications (RFQ) entitled: **SOLID WASTE COLLECTION SERVICES** need to be amended as noted in this Addendum No. 3.

This Addendum No. 3 consists of 21 typed pages, 2 attachments, and 1 addendum receipt form (ARF). All other items and conditions of the original Contract Documents, as previously amended, shall remain unchanged. This Addendum shall become a part of the Contract Documents.

Approved for issue:  Date: September 3, 2014
Angel Ayala – Acting Purchasing Director

ACKNOWLEDGMENT

Receipt of this Addendum No. 3 shall be acknowledged in the space provided on the ADDENDUM RECEIPT form – ARF (Copy attached) now a part of the Contract Documents to be faxed immediately to the City of Hialeah Purchasing Division (305) 883-5871 and submitted with sealed bids.

IN THE CONTRACT DOCUMENTS:

Amendment to the following sections:

Cover Page:

REPONSE SUBMISSION DATE AND TIME

Friday, September 12th, 2014 @ 11:00 AM

This document is Addendum No. 3 to the City of Hialeah's Request for Qualifications ("RFQ") for Solid Waste Collection Services (RFQ No. 2013-14-9500-00-011).

On August 7, 2014, the City received written questions from World Waste Recycling. On August 15, 2014, the City received written questions from Waste Management Inc. of Florida. On August 22, 2014, the City received written questions from (a) Progressive Waste Solutions of Florida, Inc., (b) Republic Services, (c) Southern Waste Systems LLC, (d) Waste Management Inc. of Florida, and (e) and Waste Pro of Florida. Each of these questions is quoted below. The City's responses to the questions are set forth in *italics* beneath each question.

This Addendum No. 3 clarifies the text of the RFQ. It also adds a new requirement to the RFQ. Specifically, **each Proposer must submit appropriate documentation from the Florida Department of State confirming that (a) the Proposer is currently authorized to conduct business in Florida and (b) if the Proposer is a corporation, the corporation currently is in good standing.** This information shall be provided in Chapter 2 ("Vendor's Statement of Organization") of the SOQ.

This Addendum No. 3 also extends the deadline for submitting a Statement of Qualifications until 11:00 A.M. on Friday, September 12, 2014.

I. PROGRESSIVE'S QUESTIONS

Progressive's Question No. 1:

1. Advertisement and Request for Qualifications Page:
The second paragraph on this page lists that sealed SOQs "will only be received by the City Clerk of the City of Hialeah, in the City Clerk's office on the 3rd Floor of City Hall (located at 501 Palm Avenue, Hialeah, Florida), **until 11:00 A.M., Tuesday, September 5, 2014.**" Could the City please confirm that sealed SOQs will be received until 11:00 A.M on Friday, September 5, 2014?

City's Response:

As noted above, the deadline for submitting sealed SOQs will be extended until 11:00 A.M. on Friday, September 12, 2014.

Progressive's Question No. 2:

2. Section 1.4.1 Residential Garbage Collection Service, Page 8 of 47:
If the City elects to change to carts and automated collection vehicles, how many carts per home will the Contractor need to provide for the collection of residential garbage?

City's Response:

The Contractor will need to provide one Garbage Cart per Dwelling Unit (e.g., single family home), without charge. Each Customer will be allowed to purchase an additional Garbage Cart from the Contractor.

Progressive's Question No. 3:

3. Section 1.4.5 Equipment Yard and Mulching Operations, Page 9 of 47:
What is the address of the equipment yard?

City's Response:

The address of the City's Division of Solid Waste is 970 East 56 Street, Hialeah, Florida. The Equipment Yard is located at the same address and it is adjacent to the Division of Solid Waste.

Progressive's Question No. 4:

4. Section 1.4.5 Equipment Yard and Mulching Operations, Page 9 of 47:
What will be the amount of the lease payments for the City's equipment yard?

City's Response:

The amount of the lease payments for the use of the City's Equipment Yard has not yet been determined. The amount of the lease payments will be determined before the City issues its Request for Proposals ("RFP").

Progressive's Question No. 5:

5. Section 1.5 Proposed Method of Billing and Paying for Collection and Disposal Services, Page 10 of 47:
Could the City please explain how the disposal allowance will work as it relates to paying the Contractor for the disposal of the City's residential waste?

City's Response:

The City has not yet determined how it will pay the Contractor for the disposal of the City's Residential Waste. The City is considering two options. Under one option, the City will reimburse the Contractor, based on the scale house receipts received by the Contractor at the designated disposal facility each month. As an alternate option, the City will pay the Contractor a specific dollar amount each month, based on the number of residential customers that are receiving service. The amount paid to the Contractor each month will be calculated by multiplying a uniform waste generation rate (e.g., 1.8 tons per customer per year) by the number of customers, then multiplying by the tipping fee at the designated disposal facility and dividing by twelve (12) months.

Progressive's Question No. 6:

6. Section 1.5 Proposed Method of Billing and Paying for Collection and Disposal Services, Page 10 of 47:
Is the Eleven Million Dollars (\$11,000,000) per year, disposal allowance a total of the costs associated with solid waste collection and disposal?

City's Response:

Yes. In 2013, the City spent approximately \$4,400,000 for disposal services. The City conservatively estimates that the total cost of collection and disposal services in the future should be less than \$11,000,000

Progressive's Question No. 7:

7. Section 2.17 Grounds for Rejecting SOQs, Page 15 of 47:
The last sentence for this paragraph states that "SOQs will be rejected if the SOQs are not delivered to the City's Purchasing Department on or before the date and time specified for the submittal of the SOQ." Could the City please confirm that SOQs are to be delivered to the City Clerk of the City of Hialeah on or before the date and time specified for the submittal of the SOQ?

City's Response:

The Statements of Qualifications are to be delivered to the office of the City Clerk, which is located on the third floor of City Hall, 501 Palm Avenue, Hialeah, Florida. The SOQs should not be delivered to the Purchasing Department.

Progressive's Question No. 8.:

8. Section 3.3 Preparation of Statement of Qualifications, Page 18 of 47:
The fourth paragraph in this section states that "SOQs by corporations must be executed in the corporate name by the President or Vice-President (or other corporate officer if accompanied by evidence of authority to sign) and the corporate seal shall be affixed and attested by the corporate Secretary or an Assistant Secretary. The corporate address and state of incorporation shall be shown below the signature." Could the City please clarify on which page or form does the above mentioned signatures, seal, corporate address and state of incorporation need to be located?

City's Response:

The information requested in Section 3.3 of the RFQ should be provided with Form 8 ("Certification to Accuracy of SOQ").

In addition, each Proposer must submit appropriate documentation from the Florida Department of State confirming that (a) the Proposer is currently authorized to conduct business in Florida and (b) if the Proposer is a corporation, the corporation currently is in good standing. This information shall be provided in Chapter 2 ("Vendor's Statement of Organization") of the SOQ.

Progressive's Question No. 9:

9. Section 3.5 Chapter 15 – Independence Affidavit, Page 24 of 47:
Is a bidder required to disclose that it is or was a service provider to the City under this section?

City's Response:

Yes, this information should be provided to the City. The City recognizes that the existence of this relationship, standing alone, is not a basis for qualifying or disqualifying a Proposer.

II. REPUBLIC'S QUESTIONS

Republic's Question No. 1:

1. Page 13, Section 2.9: Will the City consider revising this section to provide that an SOQ can be assigned or transferred to an affiliated entity without the City's consent? Additionally, will the City consider revising this section to state that purchase by or merger with an affiliated entity will be permitted, will not disqualify a vendor, and does not require the City's consent?

City's Response:

No. Any assignment or transfer of a SOQ will be subject to the City's consent.

Republic's Question No. 2:

2. Page 22, Chapter 5: Will the City provide additional information on the anticipated requirement that Successful Proposer/Contractor lease space at the City's equipment yard?

City's Response:

The City's Agreement with the Successful Proposer will include a lease for the City's Equipment Yard. The lease for the Equipment Yard will contain a legal description of the area subject to the lease and it will identify the activities that are authorized in the leased area. The Contractor will be allowed to store vehicles on the Equipment Yard, but the Contractor will not be allowed to perform repairs or maintenance on the vehicles in the Equipment Yard. The Contractor will be allowed to chip or grind Yard Waste in an area adjacent to the City's Fleet Maintenance Building.

The City is willing to lease two (2) bays in the City's Fleet Maintenance Building, which is adjacent to the Equipment Yard. In this building, the Contractor will be allowed to repair and maintain its vehicles. If the Contractor wishes to use the Fleet Maintenance Building, the Contractor will be required to pay rent for the use of this building. The amount of the rent will be determined before the City issues its RFP.

The Contractor may wash the Contractor's vehicles in the City's vehicle washing facility, which is near the Fleet Maintenance Building. The Contractor will pay a fee if it wishes to wash its vehicles in this facility. The amount of the fee will be determined before the City issues its RFP.

The Contractor will be required to lease the Equipment Yard and pay the rent established by the City. The Contractor will be allowed, but will not be required, to use the City's Fleet Maintenance Building and the City's vehicle washing facility.

Republic's Question No. 3:

3. Page 23, Chapter 12: Will the City revise the last sentence of this section by changing the word "authorized" to "approved"? This is for clarification purposes only.

City's Response:

Yes. The City will revise this sentence in the manner requested. As revised, the last sentence shall provide as follows:

"The certificate shall be issued by a company authorized approved to do business under the laws of the State of Florida, with minimum ratings from A.M. Best Company of 'A' or better as to management and FSC 'X' or better."

Republic's Question No. 4:

4. Does the City currently employ staff specifically for waste/recycling collection? If so, how many, and does the City anticipate requiring the Successful Proposer/Contractor hire such employees?

City's Response:

Yes, the City has employees that are responsible for the collection of Solid Waste. The Successful Proposer will be encouraged, but not required, to hire those employees who decide they do not wish to stay with the City. The City assumes that any offers of employment by the Contractor will be contingent on the employee meeting the technical qualifications for the position, plus the employment requirements of the Contractor, including background checks and drug testing.

Republic's Question No. 5:

5. Page 6, Section 1.2 What is the actual residential unit count for the requested services?

City's Response:

The City estimates that there are approximately 35,285 residential accounts. A "Utility Billing Report" (dated July 21, 2014) is attached hereto as Exhibit A.

Republic's Question No. 6:

6. Will the town provide a breakdown of annual tonnages for MSW. Bulk and Yard Waste?

City's Response:

The City estimates that it collected approximately 48,113 tons of Garbage and Rubbish, approximately 16,725 tons of Bulky Waste, and approximately 1,477 tons of Yard Waste in 2013. The City's summary report for 2013 is attached to this addendum as Exhibit B.

It should be noted that, when the City switches to automated collection service with garbage carts, some of the waste that is currently collected as garbage may be collected as bulky waste. This may occur because some items of bulky waste currently are placed in the back of the City's rear load garbage trucks. In the future, these large items will have to be collected as bulky waste, because they will not fit inside a garbage cart.

Further, the change to automated garbage collection service with carts may result in an increase in the amount of waste that is discarded as garbage, and result in a corresponding reduction in the amount of waste that is improperly discarded in recycling carts. The City's current collection system may create an incentive for residents to place their garbage in their recycling cart, rather than in their garbage can, because it is easier to roll a recycling cart to the curb than it is to haul a garbage can to the curb. This incentive should be eliminated when the City's residents have garbage carts.

The City cannot predict accurately whether these changes will occur. The City also cannot quantify the size of these potential changes in the City's waste composition.

Republic's Question No. 7:

7. Has the city identified which areas that cannot have automated services? If so how many residential units are in those areas?

City's Response:

The City is attempting to identify the areas that cannot receive Automated Service. The City anticipates that the approximate locations of these areas will be identified on a map and the map will be distributed with the City's RFP.

Republic's Question No. 8:

8. Is it the intent of the city to keep the same days of services throughout the city?

City's Response:

The City will require the Contractor to maintain the same days of service and use the same routes when the Contractor begins to collect the City's Solid Waste with manual service and Garbage Cans. The Contractor may change the days of service and the routes, as the Contractor deems appropriate, when the Contractor begins to provide Automated Service with Garbage Carts. The transition to Automated Service shall not begin before January 4, 2016 and shall be completed by the end of January 2016. All customers shall receive Automated Service with Garbage Carts by February 1, 2016, except those customers that live in areas where it is not feasible to provide Automated Service.

Republic's Question No. 9:

9. Will it be mandatory for the successful bidder to purchase the city's equipment?

City's Response:

No. The Successful Proposer may purchase the City's vehicles or provide its own vehicles. If the Successful Proposer supplies its own vehicles, the vehicles shall not be more than seven (7) years old, except spare and reserve vehicles, which shall not be more than ten (10) years old.

Republic's Question No. 10:

10. Will the city set up a time in which we can visit the equipment yard and mulching operations?

City's Response:

Yes. The City will publish a notice that will identify the date and time for an inspection of the City's Equipment Yard, the City's Fleet Maintenance Building, and the City's vehicle washing facility. It is anticipated that the inspection will occur within the next thirty (30) days.

Republic's Question No. 11:

11. Will the city accept a flash drive as the electronic copy?

City's Response:

Yes. A "thumb drive" or "flash drive" may be used to deliver an electronic copy of the Proposer's Statement of Qualifications.

Republic's Question No. 12:

12. What are the current residential rates?

City's Response:

The current residential rate for the collection of Garbage, Bulky Waste, Yard Waste, and Recyclables Materials is twenty-seven dollars (\$27) per month.

III. SWS's QUESTIONS

SWS's Question No. 1:

1. 1.3.2 Will the City consider pricing for residential collection for both 6-day service and the current 4-day service?

City's Response:

When the Contractor begins to collect the City's Solid Waste with manual service and Garbage Cans, the City will require the Contractor to maintain the same days of service and use the same routes that the City currently uses. The Contractor may change the days of service and the routes, as the Contractor deems appropriate, when the Contractor begins to provide Automated Service with Garbage Carts. The transition to Automated Service shall not begin before January 4, 2016 and shall be completed by the end of January 2016. All customers shall receive Automated Service with Garbage Carts by February 1, 2016, except in those areas where it is not feasible to use Automated Service. When the Contractor provides Automated Service with Garbage Carts, the Contractor may provide service six (6) days each week, if the Contractor deems it appropriate to do so.

SWS's Question No. 2:

2. 1.4.1 City should require awardee to offer employment to misplaced city employees.

City's Response:

The Successful Proposer will be encouraged, but not required, to hire those employees who do not wish to remain with the City.

SWS's Question No. 3:

3. 1.4.2 During the pre-bid, it was discussed that City would consider weekly bulk. We believe that the City should ask for pricing for both monthly and weekly collection. Either service should be unlimited to reduce resident complaints and improve City cleanliness.

City's Response:

In its RFP, the City intends to request pricing for the monthly collection of Bulky Waste in unlimited quantities. However, the City has not yet determined whether it will request pricing for the weekly collection of Bulky Waste.

SWS's Question No. 4:

4. 1.4.5 Based on the City's intention to require the successful contractor to take over the mulching operations, Section 3 Chapter 4 should be broadened to include the experience in this type of operation. Successful contractor should be asked for experience history from other municipalities providing like service. Also, whether this service is done inhouse or subcontracted out.

City's Response:

In the RFP, each Proposer will be required to identify its subcontractors, if any. The City will take your suggestions under advisement.

SWS's Question No. 5:

5. 1.4.3 Given the fact the City only received one response to the single stream processing RFP, we suggest the City require successful contractor to offer a rebate on the material collected and buy all the City's recycling trucks.

City's Response:

The City will take this suggestion under advisement. At this time, however, the City is not inclined to include recycling services in this RFQ or the RFP for Solid Waste Collection Services.

SWS's Question No. 6:

6. 1.5 Southern Waste Systems believes based on generation studies throughout South Florida that an \$11,000,000 allowance may be excessive. The City should ask for pricing on both an allowance as well as the 1.8 tons per year per single family unit.

City's Response:

As noted above, the City has not yet determined how it will pay the Contractor for the disposal of the City's Residential Waste.

SWS's Question No. 7:

7. Chapter 4 SWS is a highly experienced and qualified company; however, based on Chapter 4; Experience, we will be precluded from qualifying. The Experience requirement is far too limiting and will defeat the purpose of the RFP; that is to encourage as many qualified companies to bid as possible so that the bidding process results in the lowest and best bid for the citizens of the City of Hialeah.

SWS would like the City to reconsider the qualification to state that a vendor can demonstrate that they are currently servicing 40,000 or more single-family units with one city or county and in addition at least 3 years of experience with at least 4 other communities.

The vendor, through these contracts, would be able to show history of successful startups and service.

The City has also expressed interest in contracting its disposal after the City's contract with Miami-Dade County expires in 2015. Southern Waste Systems is one of only 3 companies that can provide a direct alternate disposal option. Chapter 4 should be expanded to require qualifications with municipal disposal experience.

The City should also ask for qualifications for yard waste mulching along with municipal experience of such services.

City's Response:

The City will take these recommendations under advisement. However, the City wants to ensure that the Successful Proposer has a well- established and successful track record of providing service in other communities. Consequently, it is unlikely that the City will relax the minimum requirements in the RFQ for experience.

SWS's Question No. 8:

8. Chapter 5 Does the City require financial capacity by local companies or the parent company?

City's Response:

The City wants to receive information concerning the qualifications of the Proposer—i.e., the business entity that is submitting the proposal. However, at the Proposer's option, the Proposer may submit and rely on the qualifications of the Proposer's parent corporation, affiliate, or subsidiary. If the Proposer does so, the Proposer must provide all of the information concerning the parent, affiliate, or subsidiary when the Proposer responds to all of the questions and requests for information in the RFQ.

IV. WMIF'S QUESTIONS (August 22, 2014)

WMIF's Question No. 1:

4. We are trying to determine how much detail the city is seeking in "Chapter 8- Implementation and Transition Plan." We understand that the potential dates/milestones of various activities are desired, but is the city looking for specifics here or elsewhere in the RFQ response as to details on number and type of trucks proposed, crew sizes, number of routes, service days, etc.? (That would seem more appropriate for the subsequent RFP, but we are just seeking clarification as to intent for the RFQ.)

City's Response:

In this RFQ, the City is requesting a brief and general description of the Proposer's plan for making the transition from public to private service. In the RFP, the City will request the Proposers to provide a more detailed plan, including specific information concerning the proposed routes, crews, vehicles, etc.

WMIF's Question No. 2:

5. For the RFP, we respectfully request that the city communicate a definitive decision on whether or not garbage left outside carts will have to be collected.

City's Response:

The RFP will identify those circumstances when the Contractor must collect Garbage that is not placed inside a Garbage Cart.

WMIF's Question No. 3:

6. For "Chapter 5- Available Resources," will audited financial statements (Annual Report) from a financially secure multi-billion dollar publically traded parent corporation suffice as proof of ability to meet the \$5 million dollar commitment?

City's Response:

The audited annual financial statement of a publicly traded corporation will be sufficient, if the report demonstrates the corporation meets the criteria in the RFQ. If a Proposer elects to rely on such a statement, the Proposer's SOQ should identify the page, paragraph, or other exact location where the Proposer's annual financial statement demonstrates that the Proposer satisfies the requirements in the RFQ.

WMIF'S Question No. 4:

7. Is there a form or specific format for the information requested in "Chapter 15- Independence Affidavit?" Is being a non-exclusive commercial franchisee in the city considered a "professional or financial relationship" in this context?

City's Response:

No; there is no standard form. Please provide a statement confirming that the Proposer does not have a conflict of interest, as described in Chapter 15.

Yes; having a non-exclusive commercial franchise is a professional relationship with the City. Please report the relationship in your SOQ. The City recognizes that the existence of this relationship, standing alone, is not a basis for qualifying or disqualifying a Proposer.

V. WMIF'S QUESTIONS (August 15, 2014)

WMIF'S Question No. 1:

1. The RFQ documents make repeated references to a potential exclusive franchise. If the city makes an award, will it be to one exclusive proposer?

City's Response:

Yes, the City intends to award one exclusive franchise to one Successful Proposer.

WMIF'S Question No. 2:

2. Please provide the city's residential solid waste and bulky waste tonnage information for the most recent year, indicating the disposal sites used.

City's Response:

The City estimates that it collected approximately 48,113 tons of Garbage and Rubbish, approximately 16,725 tons of Bulky Waste, and approximately 1,477 tons of Yard Waste in 2013. The City's summary report for 2013 is attached to this addendum as Exhibit B. The City believes most, if not all, of the City's Garbage, Rubbish, and Bulky Waste were delivered to the Dade County Resource Recovery Facility on 58th Street and the remainder was delivered to the Medley Landfill. The City believes most, if not all, of the City's Bulky Yard Waste was delivered to the City's Fleet Maintenance Building or Equipment Yard, where most, if not all, of the material was converted into mulch. The mulch was given to the public or used in Dade County parks.

WMIF'S Question No. 3:

3. Please provide tonnage and yardage amounts of vegetative waste delivered to the city's mulch site for the most recent year. How much of that waste was ground into mulch? How was that mulch utilized? Were there any revenues associated with use or sale of the mulch? What did the city do with any mulch or vegetative material that was delivered to the mulch site, but was not sold or given away?

City's Response:

Approximately 1,477 tons of Bulky Yard Waste was delivered to the City's Fleet Maintenance Building or Equipment Yard in 2013. All of the Yard Waste was ground or chipped into mulch and then given away, without charge.

WMIF'S Question No. 4:

4. The RFQ mentioned 36,500 residences. Please confirm how many of those are single family and how many are multi-family dwellings. What is the maximum number of dwellings in a building to be considered as included in the scope of work?

City's Response:

The City estimates that there are approximately 35,285 residential accounts that will receive service by the Successful Proposer/Contractor. The City's Utility Billing Report is attached hereto as Exhibit A. The Successful Proposer/Contractor will be required to provide service to all single family and multi-family dwellings that use Garbage Cans. The Contractor will not be required to provide service to any multi-family dwelling that uses a dumpster, roll-off container, or other mechanical container.

WMIF'S Question No. 5:

5. Please provide more information regarding the city's service of commercial accounts. How many days per week are the commercial garbage can accounts serviced? Please provide a list of city-serviced dumpster accounts, including container sizes and collection frequencies for each. Please provide the billing rates for each type of commercial account billed by the city.

City's Response:

These questions are not relevant because the Contractor will not be required to provide service to any commercial accounts.

WMIF'S Question No. 6:

6. May the RFQ response be put into a three-ring binder?

City's Response:

Yes.

WMIF'S Question No. 7:

7. Chapter 4, page 21 of the RFQ references a "local" government. Please define local, as used in this context, with respect to geographic boundaries.

City's Response:

A local government means a city or county.

WMIF'S Question No. 8:

8. The RFQ mentions purchase of city trucks and lease of city property. Are there any requirements to purchase other equipment, such as containers, or other heavy equipment?

City's Response:

No. The Successful Proposer will not be required to purchase the City's vehicles or equipment.

WMIF'S Question No. 9:

9. Please provide a listing of trucks and equipment that the city intends to sell, including make, model number, and year manufactured.

City's Response:

The City has not yet compiled a list of the vehicles that the City is willing to sell, but the City will provide the list with the RFP.

WMIF'S Question No. 10:

10. Are there any requirements to hire displaced city workers? Please provide a list of all potentially displaced city employees, by position, with salary or wages. (Names are not needed, just the number of employees in each category, along with wage/salary information.)

City's Response:

The Contractor is encouraged, but not required, to hire City employees that do not wish to remain with the City.

WMIF'S Question No. 11:

11. Given that Addendum 1 added a pre-proposal conference on August 18, will the city extend the original deadline for questions (from the current August 22 date) in order to allow potential proposers adequate time to contemplate important information discussed at the conference?

City's Response:

Yes, the deadline will be extended, as noted above.

WMIF'S Question No. 12:

12. Section 1.5 mentions a disposal allowance, estimated at approximately \$11 million annually. Is the intent that the allowance will be fixed, or will it vary with changes in disposal volumes?

City's Response:

The City has not yet determined how it will make payments to the Contractor for disposal services.

WMIF'S Question No. 13:

13. Page 2 of Addendum 1 states that, "The City would like the Successful Proposer to provide automated or semi-automated collection service with carts in all areas of the city beginning March 1, 2015." It also mentions potentially delaying the automated service, by starting up with manual can service, and then transitioning to automation. Does this mean that the city is NOT interested in maintaining manual (garbage can) service throughout the contract term?

City's Response:

To ensure a smooth transition from public to private service, the City will require the Successful Proposer/Contractor to provide manual service with Garbage Cans beginning on March 2, 2015. The Contractor may start providing automated or semi-automated service in January 2016 and must provide such service to all Customers by February 1, 2016, except those Customers that reside in areas where it is not feasible to provide automated service.

WMIF'S Question No. 14:

14. Will there be a franchise fee on the work awarded through the RFP?

City's Response:

The City currently anticipates that it will not charge a franchise fee.

WMIF'S Question No. 15:

15. Section 3.3 in the original RFQ had two paragraphs that were not shown in that section in Addendum 1. Were those last two paragraphs intentionally deleted?

City's Response:

No; the deletion was unintentional.

VI. WASTE PRO'S QUESTIONS

Waste Pro's Question No. 1:

1. Please confirm that the City will require the bidding entity vendor to qualify under the experience criteria set forth in the RFQ in order to provide solid waste collection services to the City and will not include or consider the experience of the principals, officers, staff of or entities affiliated with the bidding entity vendor.

City's Response:

The City wants to receive information concerning the qualifications of the Proposer—i.e., the business entity that is submitting the proposal. However, at the Proposer's option, the Proposer may submit and rely on the qualifications of the Proposer's parent corporation, affiliate, or subsidiary. If the Proposer does so, the Proposer must provide all of the information concerning the parent, affiliate, or subsidiary when the Proposer responds to all of the questions and requests for information in the RFQ.

A Proposer cannot qualify in this case simply by relying on the experience of the principals, officers, or employees of the Proposer.

Waste Pro's Question No. 2:

2. Please confirm the minimum experience qualifications to be approved under the requirements of the RFQ are for the bidding entity vendor to demonstrate at least three (3) years of successful experience collecting garbage and bulky waste from a city or county of forty thousand (40,000) or more residential dwellings and three (3) years of successful experience collecting garbage and bulky waste in four (4) other communities where the vendor collected materials from twenty thousand (20,000) or more residential dwelling units with automated or semi-automated equipment.

City's Response:

To be deemed qualified, the Proposer must demonstrate that the Proposer satisfies each of the following criteria for experience:

- (a) the Proposer has at least three (3) years of successful experience collecting Garbage and Bulky Waste from forty thousand (40,000) or more residential dwelling units pursuant to a franchise agreement with one city or county;*
- (b) the Proposer has at least three (3) years of successful experience collecting Garbage and Bulky Waste in four (4) or more cities or counties (i.e., other than the city or county identified in response to (a), above), and in each of those cities or counties, the Proposer collects Garbage and Bulky Waste from twenty thousand (20,000) or more residential dwelling units pursuant to a franchise agreement; and*
- (c) in two (2) or more of the five (5) reference cities or counties, the Proposer uses automated or semi-automated equipment to collect Garbage.*

VII. WORLD WASTE RECYCLING'S QUESTIONS

World Waste Recycling's Question No. 1:

1. Section 1.5
"Disposal Allowance". If the Disposal is more than the \$11,000,000 the City estimates, will the City increase the "allowance"?

City's Response:

As noted above, the City has not yet determined how the City will pay the Contractor for the disposal of residential waste. If the City uses a waste generation rate, the payments will only increase when the number of Customers increases. The payments also will be adjusted if the City or the Contractor conduct a waste generation study in the future.

World Waste Recycling's Question No. 2:

2. Section 1.5
How is the "Disposal Allowance" disbursed - a flat amount of \$11 million a year or on a monthly basis according to the dump tickets?

City's Response:

Any payments to the Contractor for disposal services will be paid on a monthly basis, after the service is provided.

World Waste Recycling's Question No. 3:

3. Section 1.4.2
If City is considering unlimited bulk (Section 1.4.2) this will affect the total amount of the "Disposal Allowance", will the City increase the allowance?

City's Response:

As noted above, the City has not yet determined how the City will pay the Contractor for the disposal of residential waste.

World Waste Recycling's Question No. 4:

4. Section 3.7 Selection of Qualified Vendors
Who will be in the Selection Committee - City employees, business owners or residents?

City's Response:

The City has not yet determined who will comprise the City's Selection Committee, but the committee may include City employees, business owners, and/or residents.

CITY OF HIALEAH
SOLID WASTE COLLECTION SERVICES

RFQ #2013/14-9500-00-008

ADDENDUM No. 3

CONTRACTOR'S NAME _____

ADDRESS _____

PHONE NO. _____

CONTACT NAME _____ SIGNATURE _____

THE BIDDER ACKNOWLEDGES RECEIPT OF THE FOLLOWING ADDENDUM BY SIGNING
AND DATING BELOW:

(Copy of this form must be faxed immediately to the City of Hialeah at (305) 883-5871).

<u>ADDENDUM</u>	<u>SIGNATURE</u>	<u>DATE</u>
3	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____

EXHIBIT A

Utility Billing

Garbage Report

User: ymartinez
Printed: 07/21/2014 - 10:43 AM
Date Range: 05/01/14 to 06/30/14



Service Code Account	Description	Type	Accounts	Cans
GBG1	GBG	Residential	34,186	35,630
GBG2	GBG	Commercial	392	481
GBG3	GBG		47	54
GBG5	GBG	Residential	503	1,025
GBG81	Garbage less than 16	Residential	135	0
GBG82	Garbage 16 or more	Residential	457	0
GBG9	GBG	Commercial	26	0
MGBG1	GBG	Residential	4	324
MGBG2	GBG	Commercial	2	2
MGBG3	GBG		2	0
<hr/>				
Residential			35,285	36,979
Commercial			420	483

EXHIBIT B

DATE	GARBAGE	BULK	YARD	RECYCLING	COMM	TIRES	MISC
		TRASH	WASTE MULCH	AUTOMATION			TRASH

2013

JAN	4000.00	1151.52	110.00	713.97	202.94	0.00	0.00
FEB	3401.00	1187.10	150.00	691.48	168.97	0.00	0.00
MAR	3473.00	1121.04	110.00	626.59	213.92	0.00	0.00
APR	4245.00	1274.51	130.00	704.95	218.84	0.00	0.00
MAY	4196.00	1421.26	215.00	762.84	220.10	0.00	0.00
JUNE	3800.00	1454.51	142.50	785.96	218.77	0.00	0.00
JULY	4475.00	1380.13	150.00	740.75	239.64	15.50	0.00
AUG	4104.00	1518.73	232.50	734.49	218.36	13.34	0.00
SEP	4075.00	1683.37	237.50	780.67	212.00	2.83	0.00
OCT	4012.00	1703.27	0.00	728.93	210.31	18.66	0.00
NOV	3756.00	1474.10	0.00	742.33	211.47	0.00	0.00
DEC	4576.00	1356.06	0.00	0.00	212.96	0.00	0.00
	48113.00	16725.60	1477.50	8012.96	2548.28	50.33	0.00

TOTAL TONS	76,927.67
DISPOSABLE TONS	67,437.21